



*Speakers Bio*  
**Roger Royse**



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**ROGER ROYSE** is the founder and owner of the Royse Law Firm ([www.rroyse.com](http://www.rroyse.com)), a 27 lawyer firm with offices in San Francisco and Palo Alto that helps build great companies. Practicing law since 1984, Roger's background includes work with prominent San Francisco Bay area and New York City law firms. He is a frequent speaker, writer, radio guest, blogger and panelist for bar associations, CPA organizations, and business groups. Roger is a Northern California [Super Lawyer](#), is [AV Peer-Rated](#) by Martindale Hubbell, and has a "[Superb](#)" rating from Avvo.

Roger is active in leadership roles with several bar associations, including the following:

- President of the [Palo Alto Area Bar Association](#);
- Chair of the [Taxation Committee](#) of the ABA Business Law Section;
- Vice Chair of the [Tax Policy and Simplification Committee](#) of the ABA Tax Section;
- Chair of the [Tax Policy, Practice and Legislation](#) of the State Bar of California Taxation Section;
- Fellow of the [American Bar Foundation](#);
- California State Delegate to the [ABA House of Delegates](#); and
- Member of the California Bar Business Law Section Agri-Business Committee.

Roger recently formed one the first law firm sponsored legal incubators, the [RoyseLaw Legal Incubator](#), to provide mentorship and training to new lawyers who will provide pro bono and low bono legal services to underserved Legal markets. Roger is also the organizer of [Silicon Valley AgTech](#) and [Silicon Valley AgTech Conference](#) and runs the [AgTech Innovation Network](#), and early stage incubator and network for tech companies in the agriculture and food markets. Roger is a 2014 and 2015 recipient of the [Innovator Award](#), presented by The Recorder, for the [RoyseLaw Legal Wizard](#), and owns several websites, including [Royse University](#) (a content site). Roger organized, hosted and moderated a first ever [Presidential Candidates Forum](#)

in 2015 in which 5 presidential candidates participated.

Roger is a vice chair of the [Lincoln Club of Northern California](#), a participating instructor of corporate law for the [Center for International Legal Studies](#) (Salzburg Austria) and is an adjunct Professor of Taxation (Corporate Tax, Property Transactions and International Taxation) for [Golden Gate University](#) School of Law. Roger is the founder of the [Royse Foundation](#) and the philanthropic organization [Team Motion to Dismiss Cancer](#) which conducts high profile auctions of meetings with venture capitalists to raise money for charity and has been recognized for his efforts on behalf of The Leukemia & Lymphoma Society by being named the [2012 San Francisco Bay Area Chapter Man of the Year](#). Roger is currently a member of the Menlo Park [General Plan Advisory Committee \(GPAC\)](#), which has been formed to study the update to the general plan for a substantial part of the community (including the premises on which Facebook resides), and is a board member of [Asian, Inc.](#), a nonprofit dedicated to assisting minority owned businesses and disadvantaged individuals. Roger has been interviewed and quoted in the *Chicago Tribune*, *Associated Press*, *Tax Notes*, *Wall Street Journal*, the *San Francisco Chronicle*, *Reuters*, *The Recorder*, *7X7* and *Fast Company*.

### **DEAD ON ARRIVAL: HOW TO AVOID THE LEGAL MISTAKES THAT COULD KILL YOUR STARTUP**

Roger is the author of the recently published [Dead on Arrival: How to Avoid the Legal Mistakes That Could Kill Your Startup](#). Facebook page is at <https://www.facebook.com/DeadOnArrivalBook>

### **ELECTRONIC MEDIA: PROFESSIONAL/PERSONAL WEBSITES AND BLOGS**

- Professional website: Royse Law Firm [www.rroyselaw.com](http://www.rroyselaw.com)
- Personal website: [www.RogerRoyse.com](http://www.RogerRoyse.com)
- Royse Law Firm blog: <http://rroyselawblog.com>
- Personal Blog: <http://www.rogerroyse.com/blog/>
- LinkedIn Profile: <https://www.linkedin.com/in/rogerroyse>
- Websites: [www.RoyseUniversity.com](http://www.RoyseUniversity.com), [www.RoyseLink.com](http://www.RoyseLink.com), [www.M2DCancer.org](http://www.M2DCancer.org), [www.RoyseLawPresents.com](http://www.RoyseLawPresents.com), [www.RoyseLawIncorporator.com](http://www.RoyseLawIncorporator.com), [www.RoyseAgTech.com](http://www.RoyseAgTech.com), [www.RoyseFoundation.com](http://www.RoyseFoundation.com), [www.svagtech.org](http://www.svagtech.org)
- Twitter handle: <https://twitter.com/rroyse00>
- Facebook page: <http://facebook.com/rroyse>

### **AWARDS**

6th Best Law Firm in the nation in 2016 for women attorneys by [Law 360](#)  
2015 Recorder [Innovator Award](#) for the [RoyseLaw Legal Incubator](#)  
2014 Recorder [Innovator Award](#) for the [RoyseLaw Legal Wizard](#)  
2012 [San Francisco Bay Area Chapter Man of the Year](#)

### **MEDIA APPEARANCES**

**Nikkei Asian Review**, [Agtech is a new darling for investors](#), December 8, 2016  
Quoted in **Tax Notes**, *A Preview of Possible Tax Incentives for Innovation*, November 28, 2016  
Reported in the **Chicago Tribune**, [Startups, Farmers and big biz come to Midwest](#), November 12, 2016  
**Michigan Agriculture Days' End** [Radio Report and Interview with Roger Royse](#), November 1, 2016  
**Urban Ag News**, [Royse Law's AgTech Innovation Network Comes to San Diego](#), August 25 2016  
**The Californian**, [Ag tech: A coming thing, but 'don't bet the farm'](#), September 4, 2015  
Reported in **San Francisco Chronicle**, [Lots of Tech Talk](#), September 24, 2015  
Quoted in **ComputerWorld**, [The Internet of Growing Things](#), June 4, 2015  
Quoted in **GreenBiz.com**, [Will Silicon Valley ag tech really grow with farmers](#), May 13, 2015  
Interviewed by **FreshFruitPortal.com**, [Royse: Drones, water tech and the future of agriculture](#), April 28, 2015  
Interview, **Silicon Valley Game Changers**, [AgTech Emerges](#), April 15, 2015

Quoted in **7x7 Magazine**, [Royse Law Incubator Wants to Bridge Tech and Agriculture](#), April 9, 2015  
Quoted in **Wall Street Journal**, [Silicon Valley Firms Plant Roots in Farm Belt](#), April 6, 2015  
Interview **Fast Company**, [Silicon Valley Meets America's Salad Bowl To Create Farm Of The Future](#), March 16, 2015  
Interview by **Reuters**, [Farmers Disappointed by Restrictions in Proposed Drone Rules](#), February 18, 2015  
[Interview](#) by **Food Chain Radio**, January 17, 2015  
[Innovations in the Food World Often Start with Technology](#) **Supermarket Guru**, January 15, 2015  
[High-tech farming poised to change the way the world eats](#), **San Jose Mercury News**, Nov 25, 2014  
[Roger Royse discusses The RoyseLaw Legal Wizard](#), **Lawpreneur Radio**, Nov 17, 2014  
[Gardening goes high-tech in Silicon Valley](#), **San Jose Mercury News**, May 23, 2014  
[Interview](#) by **Exit Coach Radio**, January 15, 2014  
[Interview](#) by **KSBW Action News** on Salinas Shopping Center Utilizes Crowdfunding, December 27, 2013  
[The Olga Show](#), **92.3 FM**, May 18, 2013; July 20, 2013  
AGTech Summit in Mountain View, [TV News Report](#), May 15, 2013  
[American Dreams: Keys to Life's Success](#), **KDOW 1220 AM**, May 8, 2013  
Crowdfunding, [eFactor](#), January 25, 2013  
The Pitfalls of Crowdfunding, [Bankless Times](#), January 10, 2013  
[The Shah Peerally Law Show](#), **KLOK 1170AM**, May 4, 2012  
[Strategies for Real Estate](#), **San Jose Channel 15**, September 2010

#### **RECENT AND UPCOMING SPEAKING ENGAGEMENTS**

##### **Practicing Law Institute, March 2017**

Topic: Legal Issues in Agricultural Data: Ownership, Use, Privacy, and Security  
Location: Webinar

##### **Global Forum for Innovations in Agriculture (GFIA), March 2017**

Topic: How Collaboration Drives Innovation  
Location: Abu Dhabi

##### **Licensing Executives Society, December 2016**

Topic: AgTech  
Location: Webinar

##### **Financial Planning Forum, December 2016**

Topic: Anatomy of a Startup  
Location: Palo Alto

##### **California Farm Labor Contractors Association, November 2016**

Topic: AgTech  
Location: Coalinga, CA

##### **Young Tax Lawyers, September 2016**

Topic: Startup Tax Issues  
Location: San Diego and Silicon Valley

##### **International Technology Law Association, May 2016**

Topic: The Emerging Law of AgTech  
Location: Miami, Fla

##### **American Bar Association Section of Business Law, April 2016**

Topic: Taxation of M&A Transactions  
Location: Montreal, Canada

**American Bar Association Section of Taxation, January 2016**

Topic: The Marketplace Fairness Act

Location: Los Angeles, CA

**Financial Executives Institute – November 2015**

Topic: Stories You Don't Want to Tell

Location: Mountain View, CA

**Federalist Society: Silicon Valley Chapter, November 2015**

Topic: Tax Reform Debate

Location: Stanford University School of Law

**American Bar Association Section of Taxation, September 2015**

Topic: Estate Tax Repeal

Location: Chicago, Ill

**Association for Corporate Growth, August 2015**

Topic: Crowdfunding and Alternative Finance

Location: San Francisco, CA

**American Agricultural Law Association, June 2015**

Topic: Legal Issues in IP, Big Data and Tech in Agriculture

Location: The Heidrick Ag History Center, Woodland, CA

**TEI-SJSU Tax Policy Conference, May 2015**

Topic: Reinvigorated Tax Reform Arrives for 2015

Location: Lucas Graduate School of Business in Santa Clara

**San Francisco Tax Club, March 2015**

Topic: M&A Tax

Location: San Francisco, CA

**CodeX, March, 2015**

Topic: The Law Firm of the Future

Location: Stanford Law School

**Carmel International Film Festival, October 2014**

Topic: Film Finance (and Moderator of Investor Pitch)

Location: Carmel, CA

**American Bar Association Section of Taxation, September 2014**

Topic: Prospects for Direct (or Indirect) Taxation of Wealth

Location: Denver, CO

**American Bar Association Section of Business Law, April 2014**

Topic: Incorporating The Venture Backed LLC

Location: Los Angeles, CA

**ITECH Law Conference, February 2014**

Topic: Agriculture: Ag-Tech Law

Location: Melbourne, Australia

**American Bar Association Section of Taxation, January 2014**

Topic: The Role of the Internal Revenue Service in the Administration of Social Welfare Policy

Location: Phoenix, AZ

**Keynote: 2013 Mellem Business Symposium, October 2013**

Topic: The Business of Law

Location: University of North Dakota, Grand Forks, ND

**Stafford Legal Webinars, August 2013**

Topic: Reverse and Forward Triangular Mergers

Location: Webinar

**CalCPA Asia Business Forum, June 2013**

Topic: Tax Strategies to Maximize Business Opportunities in China

Location: Loyola Law School, Los Angeles

**Financial Executives International, March 2013**

Topic: Washington Policy Update

Location: San Francisco

**iTech Law Asia Conference, February 2013**

Topic: Taxation of Technology in International Mergers and Acquisitions

Location: Bangalore, India

**State Bar of California, Tax Section, November 2012**

Topic: International Mergers and Acquisitions

Location: San Diego, CA

**Santa Clara County Bar Association, September 2012**

Topic: PR and Marketing in a Digital Age

Location: San Jose, CA

**3rd Annual PR Summit Conference Presents Startup Bootcamp, August 2012**

Topic: PR for Professionals

Location: San Francisco, CA

**MobileMonday Silicon Valley/ Monthly Meeting of the Mobile Industry, July 2012**

Topic: Top Legal Mistakes Startups Make

Location: San Francisco, CA

**Vator Events: Venture Shift, July 2012**

Topic: Debate about the JOBS Act between Dave McClure and Michael Stocker

Location: San Francisco, CA

**Bar Association of San Francisco, Business Section, June 2012**

Topic: Top 10 Legal Mistake Made by Start-up Companies

Location: San Francisco, CA

**The U.S. Commercial Service of the American Embassy in Ljubljana, Slovenia, March 2012**

Topic: Crossing The Atlantic: A Breakfast for Slovenian Companies Expanding into the United States Location:

Slon Hotel, Ljubljana, Slovenia

**The U.S. Commercial Service of the American Embassy in Bratislava, Slovakia, March 2012**

Topic: Legal Aspects of IT Industry Investments in the United States

Location: The Residence of the Ambassador of the United States of America Theodore Sedgwick in Slovakia

**The U.S. Commercial Service of the American Embassy in Bucharest, Romania, March 2012**

Topic: New Business Opportunities in the United States

Location: The American Embassy in Bucharest, Romania

**State Bar of California, Tax Section, March 2012**

Topic: Foreign Investment in US Real Property

Location: Webinar

**ABA Section of Intellectual Property Law, August 2011**

Topic: Tax Aspects of Technology Transactions

Location: Webinar

**California CPA, July 2011**

Topic: Legal Aspects of Financing Structures

Location: San Jose, CA

**Los Angeles Young Tax Lawyers, February 2011**

Topic: Tax Aspects of Technology Transactions

Location: Los Angeles, CA

**PUBLICATIONS**

Contributor to "[Employers and the Law: 2013-14 Anthology of Best Articles](#)" (August 2014).

"[The valley needs tax reform](#)" San Jose Business Journal (April 2013).

"[Buying and Selling a Business, Practical Tax Consequences](#)" California Business Law Practitioner (December 2011).

"Tax Issues In Connection With Partnership Equity Compensation, Options And Restricted Interests," California CPA OnLine, March 2002.

"Intercompany Agreements," Transfer Pricing Handbook 1999 Edition.

"Inverworld and Taisei Clarify Effectively Connected Income Guidelines for Foreign Companies with U.S. Affiliates," High Tech Industry, July/August 1997.

"RRA '93 Limits Application of Portfolio Interest Exemption," 79 Journal of Taxation 360 (December 1993).

Co-Author, "Effectively Connected Income in a Global Economy," 6 Tax Notes Int'l 925 (1993).

Co-Author, "A Critical Look at the Earnings Stripping Regulations," 18 Int'l Tax Journal 51 (Summer 1992).

Co-Author, "Recent Developments in U.S. Information and Recordkeeping: The Compliance Net Tightens on Foreign Corporations," 17 Int'l Tax. Journal 16 (Fall 1991).

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